



**Licking County**

# Annual Report

Fiscal Year 2015 | July 1, 2014 – June 30, 2015

## Helping Jobseekers, Employers, & Youth

We help jobseekers of all skill sets and backgrounds: from someone new to the job market to workers who need or want to move into a new career field. Employers who are expanding, starting up a new enterprise, or even downsizing can access a host of services to meet their needs. Youth ages 14-21 are helped with employment, education and training needs .

### Job Readiness Services

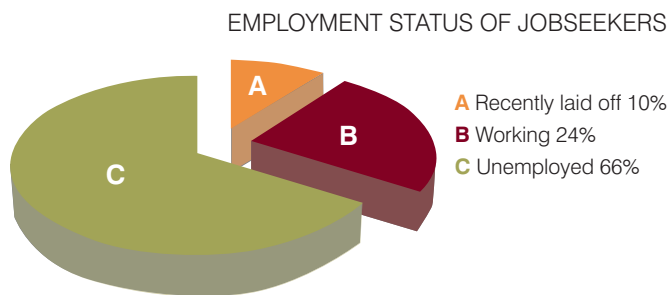
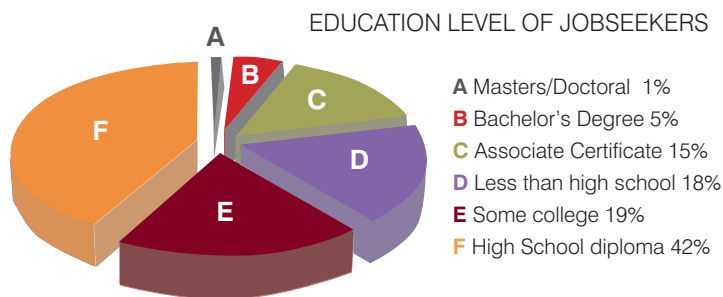
- Employment/Career advising
- Training and education resources
- Job fairs and recruitment events
- Access to job leads
- Job search resources

### Business Services

- Recruitment events
- Pre-screening qualified applicants
- Employer incentive programs
- Access to a diverse labor pool
- Statewide job postings

### Youth Services

- Resume writing
- Interviewing skills
- Soft skills training



## Expenditures FY15

**Workforce Investment Act (WIA) • Total expenditures \$ 1,155,177**

SERVICE GROUP	DIRECT SERVICES Core/Universal	PURCHASED SERVICES ITAs, Training, OJT, etc.	ADMINISTRATIVE	TOTAL
Adult	\$ 246,393	\$ 168,682	\$ 15,546	\$ 430,531
Dislocated worker	\$ 201,841	\$ 204,765	\$ 9,038	\$ 415,644
Youth	\$ 71,788	\$ 236,100	\$ 1,114	\$ 309,002

### Prevention, Retention & Contingency (PRC)

**Total expenditures \$ 373,467.51**

SERVICE PROVIDED	FAMILIES SERVED	EXPENDITURES
Utilities/utility deposit	242	\$ 67,122.18
Rent	316	\$ 150,965.94
Auto insurance	7	\$ 1,112.26
Vehicle registration fees	1	\$ 54.50
Short-term payment auto loan / lease	11	\$ 4,017.36
Transportation services / gas cards	65	\$ 3,185.00
Short term training	59	\$ 146,031.09
Employment uniforms & equipment	6	\$ 979.18

### Food Assistance Employment & Training (FAET)

Direct Services	\$ 150,472
Purchased Services	\$ 56,768
<b>TOTAL</b>	<b>\$ 207,240</b>

Direct Services include employment counseling, case management, work activities & assessments.

Purchased services include comprehensive assessment, supportive services, transportation assistance, etc.

18,958 visits to OMJ  
Licking County

6,809 jobseekers  
unduplicated

32,976 services  
provided

306 Veterans served

32,890 Full Time  
Equivalent staff  
hours provided by  
our partners

188 recruitment events  
involving 52 employers

41 employers and 392  
jobseekers attended the  
Annual Employment Expo

The Seasonal Job Fair  
was attended by  
34 employers

51 youth enrolled in  
year-round programs

114 youth participated in  
the TANF summer program

*"Their assistance in creating a marketable resume has made employment a reality for me."*

– Alicia W.

*"I am thankful that Licking County has the OMJ Center because there are so many people that need that extra help along their journey. I am one of them."*

– Tamara W.

# A look at how we work with local employers

## Owens Corning thrives with the help of OMJ

Owens Corning has been located in Licking County for more than 75 years. In December of 2012, Owens asked OhioMeansJobs | Licking County to assist them with filling entry-level positions at their Newark plant. These are good jobs with a great Ohio company. They pay an average of \$15.80 per hour and offer the opportunity for advancement.

OhioMeansJobs | Licking County assisted Owens Corning with advertising, recruiting, and assessing approximately 2500 applicants, hiring approximately 90 people with a retention rate of 87%.

In addition, OhioMeansJobs | Licking County was able to offer Owens Corning On-the-Job (OJT) training funds to offset the costs of training their newly hired staff. An employer who hires an eligible candidate can receive up to \$6,000 (or up to three months, whichever comes first) reimbursement to offset the cost of wages for an OJT eligible employees' salary during the designated training period. To date, the Owens Corning Newark plant has received \$80,000 in OJT training reimbursements.

Thanks to the partnership between OhioMeansJobs | Licking County and Owens Corning, Owens received a pool of highly qualified, prescreened candidates, and OhioMeansJobs | Licking County job seekers had access to good-paying, high quality jobs for which they otherwise may not have been considered.

Recently, Owens requested OhioMeansJobs | Licking County to assist with screening applicants for an Electrical Apprentice, a skilled trade position. OhioMeansJobs | Licking County also continues to do WorkKeys® assessments for an entry level crewperson and warehouse lift truck operators. WorkKeys® is a job skills assessment system that helps employers select, hire, train, develop, and retain a high-performance workforce. This series of tests measures foundational and soft skills and offers specialized assessments to target institutional needs.

## OMJ assists xperion with employment and training needs

In 2013, OhioMeansJobs | Licking County staff met with Avanco, a German-based automotive components manufacturer and its subsidiary xperion, to discuss Licking County's workforce. At the time of the meeting, Avanco/xperion was considering developing its first factory in the United States. OhioMeansJobs | Licking County staff shared the success of recruiting applicants for Owens Corning with Avanco, including the WorkKeys® assessments. Avanco/xperion became interested in Owens Corning's success with WorkKeys® and requested similar assistance. It was determined that the most effective assessments to recruit for positions in the United States must be based on profiles of similar positions at Avanco's site in Germany. OhioMeansJobs | Licking County was able to quickly secure a \$34,000 grant to send an OMJ partner agency, C-TEC, to Germany to profile seven positions utilizing the WorkKeys® assessments.

OhioMeansJobs | Licking County initially collected 171 resumes for eight positions with xperion. 117 applicants were given WorkKeys® assessments, 82 of those assessed met the requirements for at least one of the available positions. To date, OhioMeansJobs | Licking County has seven OJT training agreements with xperion. OhioMeansJobs|Licking County continues to assist the company with their employment and training needs.

## Programs and training

### Ohio Works First (OWF) INCENTIVE PROGRAM

Employment Incentive	July '14- June '15	Incentives Paid to Participants
Obtain employment	132	\$ 33,000
30-day retention	79	\$ 19,750
90-day retention	43	\$ 10,750
180-day retention	18	\$ 4,500

### Temporary Assistance for Needy Families (TANF) SUMMER YOUTH PROGRAM

There were 205 applications for the program; 148 were approved.

Provider	Openings	Served
Carol Strawn Center	3	2.5
Citadel/ESC	10	12
City of Newark	8	14
CTEC	20	21.5
JOG	15	18
Kairos/ProTeen	20	26
Salvation Army	18	20
<b>TOTAL</b>	<b>94</b>	<b>114</b>

### TRAINING PARTICIPANTS & EXITS

Funding	Served	Positive Exit	Negative Exit
WIA Adult	34	23	0
WIA Dislocated Worker	39	15	0
WIA Youth (18-24)	19	0	0
WIA Youth (14-17)	97	0	2
PRC	82	56	19
FAET	1	n/a	n/a
<b>TOTAL</b>	<b>272</b>	<b>94</b>	<b>21</b>

### ON-THE-JOB TRAINING (OJT) ENROLLMENTS

Program	FY15
Adult jobseeker	23
Dislocated worker	27
PRC	7
<b>TOTAL</b>	<b>57</b>

## Training Enrollments

### WIA Adult

Medical Fields:	Dental Assistant	1
	LPN	4
	Multi-skill	7
	Phlebotomy/EKG	1
	STNA	4
	Ultra Sound	1
Social Worker		1
CDLA		2
Dispatcher		1
	<b>Total</b>	<b>22</b>

### WIA Dislocated Worker

Medical/Multi Skill Technician		1
Computer/Network Technician		2
Multi Craft Maintenance		1
Heavy Equipment		2
CDLA		7
	<b>Total</b>	<b>13</b>

### PRC

Medical Fields:	Dental Assistant	1
	LPN	8
	Multi-skill	35
	EMT	1
	Medical Assistant	1
	Medical Billing	4
	STNA	17
CDLA		9
Office Technology		1
Nursery/Landscaping		1
Computer Technician		2
Home Inspection		1
	<b>Total</b>	<b>81</b>

## What Employers Say About Ohio Means Jobs | Licking County

"Through our partnership we have received a pool of highly qualified, pre-screened candidates [who] get access to good paying jobs. **This partnership helps Owens Corning thrive in Licking County.** It helps us succeed as a business. It provides a great supply of the most important part of our business – our people."

– Katie Cobb, HR Leader, Owens Corning Newark

"Ridge Corporation has used various services of [OMJ Licking County] since we moved to Licking County in 2009. At that time, we were a small company of 12 employees. We currently employ over 100 workers. **Much of that growth came as a result of the cooperation and support of Ohio Means Jobs | Licking County.** We have benefitted from their recruiting efforts, job fairs, grants supporting training, and personal relationships that helped us establish a presence in Licking County."

– Bill Davis, HR, Ridge Corporation

"**Ohio Means Jobs was a tremendous help to my company when we needed to locate qualified employees.** Their welltrained staff made the recruitment process so much easier! The professionals at OMJ worked as our HR department; they placed search ads online, screened potential applicants, scheduled appointments and allowed us to conduct interviews at their location. They made the entire process stress-free and helped us to make good decisions on the right candidates."

– Leslie Waugh, Owner, Unipac Inc.



*Our partners: helping us provide a wide variety of services for the Licking County community*

- American Association of Retired Persons (AARP)
- Central Ohio Technical College (COTC)
- C-TEC of Licking County
- Licking County Board of Developmental Disabilities (LCBDD)
- Licking County Job & Family Services
- Ohio Department of Job and Family Services (ODJFS)
- Ohio State University at Newark
- Opportunities for Ohioans with Disabilities (OOD)

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Tel 740.670.8700 | Fax 740.670.8996  
[www.ohiomeansjobs.com/licking](http://www.ohiomeansjobs.com/licking)

OPERATED BY

Licking County   
**Job & Family Services**  
*Help for today. Hope for tomorrow.*